



# "Ask the Coaches: The Top 10 Questions Coaches Ask About Coaching"

*Jed Niederer, Germaine Porche*

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**"Ask the Coaches: The Top 10 Questions Coaches Ask About Coaching"** Jed Niederer, Germaine Porche

Germaine Porche, MSOD and Jed Niederer, CLU, professional coaches and management consultants, are interviewed by Carmen Wisenbaker, President of Penworth Publishing, on this entertaining and informative audio CD. This in-depth discussion of effective coaching techniques includes a valuable, follow-along, 20-page workbook. Germaine and Jed, co-authors of, *Coach Anyone About Anything: How to Help People Succeed in Business and Life* (among Amazon's Best 100 Business Books of 2003), share their answers to the Top 10 Questions they have been asked about coaching over the past 18 years. The Top 10 Questions came from their clients and colleagues, including Business and Executive Coaches, Life Coaches, Executives, Managers, and Internal Corporate Coaches and Consultants. This CD is a valuable resource for everyone from people inquiring about becoming a coach to experienced coaches who want to take their practice to the next level. The Top 10 Questions are: 10. How do you use coaching to motivate people to accomplish their goals? 9. What questions do you ask Players when you coach, and as a Coach, can I still tell people what they need to do? 8. How do you coach someone who doesn't want coaching? 7. How do you help your Client when you don't really understand their business? 6. What do you do when your Client becomes complacent or uninspired? 5. How do you distinguish coaching from managing and leading? 4. What is the most effective way to master the art of coaching? 3. What kinds of results have you coached your Clients to produce? 2. Can I make a good living coaching? 1. How do you get Clients, and once you get them, how do you keep them?

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